



Greenhaven Marketing Corporation

2621 Fairoak Avenue, P.O. Box 98, Anoka, MN 55303

Contact us 24 hours a day at Wildcard@GreenhavenMarketing.com

April 2011 Newsletter

Welcome to Spring!

Along with sun and grass coming out, so are requests for Long Term Care proposals. This year the numbers are twice what they were last year. The class act, part of the Health Care Reform Law, has raised interest from businesses small and large as well as individuals. As your clients ask about Long Term Care insurance call us for a proposal or some assistance, or to do it all for you.

How Do We Work For You?

Health insurance individual, group, life insurance Long Term Care insurance etc.

April 1st we sent commission checks to 21 agents of 43,000+, 2087.00 per. Of this there were amounts of \$7000+ down to \$1200. Not bad for an ancillary part of your business.

Long Term Care is an important part of all retirement strategies so expect inquiries and call us!

Should I Be Concerned About The Health Reform Act?

- You will have many of your clients asking you questions on the reform
- When does the free insurance start?
- How do I get a refund or discount on my insurance?
- Can I keep my insurance plan?
- Cuts in commissions, if any commissions will be paid at all!

If you cannot answer their questions with certainty, and the ones above are the easy ones, you may not be considered as valuable as they currently believe you are.

Go to our website to get the latest information on the Health Reform Act!
Use us as qualified partners for Life, Health and Long Term Care insurance.

LOOKING FOR AGENTS

Greenhaven Marketing, A Blue Partner, Preferred General Agency With Blue Cross, Is Looking For Agents to Represent Blue Cross Blue Shield of Minnesota.

Please contact Jerry Dock @ 800-227-4936 or Wildcard@GreenhavenMarketing.com

GREENHAVEN MARKETING CORPORATION

Phone: 763-421-1193 | Toll Free: 1-800-227-4936 | Fax: 763-421-6426

Visit our website at: www.GreenhavenMarketing.com

Questions or Comments? E-mail us: Susanne@GreenhavenMarketing.com

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