

NICHE PRODUCTS

Long Term Care

ALLIANZ

- Spouse Discount
- 5 Year Rate Guarantee
- 5 Underwriting Classes

GENWORTH FINANCIAL

- Spouse Discount
- Shared Benefits Option
- Survivorship Benefit
- Home Care-No Waiting Period

PRUDENTIAL SELECT

- Home & Community Based Care Options; w/Cash Payment Benefits for any Care Provided including Family Members
- Emerging Trends Benefit
- Special Health Discount
- Actual Calendar Day Wait

UNITED SECURITY

- 1 Year Benefit
- \$40 - \$250 Daily Benefit
- 0 Day Elimination

UNITED OF OMAHA – Tax Qualified

- Plan Designs From 2 Years To Lifetime
- Cash Benefit Plans
- Partnership Plans Available
- Insuring The Uninsurable
- All Discounts

Health Insurance

ASSURANT

- Individual Major Medical
- Group and Individual Health

BLUE CROSS BLUE SHIELD

- Individual and Group

HEALTH PARTNERS

- Individual and Group

MEDICA

- Individual and Group

PRINCIPAL

- Individual and Group

Life Insurance

GENWORTH FINANCIAL

- Group Life, Short Term Disability, Long Term Disability Minimum 2 lives

HARLEYSVILLE

Individual Life

- Level Term 10 through 30 years
- Preferred Plus Rates
- Universal Life Annuities, Life, & Group Life, Short Term Disability, Long Term Disability Minimum 2 lives

MET LIFE

Level Term Life

- 10, 15, 20, & 30 Year
- 100,000 Minimum Issue

MIDLAND NATIONAL

Level Term Life

- 10 through 30 years
- Preferred Plus Rates
- Universal Life
- Minimum Issue 50,000 Annuities

NATIONAL GUARDIAN LIFE

- Final Expense Plans

PRINCIPAL

- Group Life, Short Term Disability, Long Term Disability

Dental Insurance

DELTA

- Group Dental

PRINCIPAL

- Group Dental

Specialty Products

DEGREE OF HONOR

Annuities Simplified Issue Life

- \$1,000 TO \$ 50,000

GUARANTEE TRUST LIFE

- Cancer, Heart Attack & Stroke Coverage
- Lump Sum or Daily Benefit Payouts

EMPLOYEE BENEFIT STATEMENTS

- Itemized in an easy to understand format

Greenhaven Marketing